

## Insuratec, Inc.

August 6, 2004

Graduate Admissions  
California State University  
Hayward, CA

Dear Admissions Officers:

I am writing in reference to Eric **Wasiolek's** application for graduate school admission in **bioinformatics**. Eric worked for me when he was employed at Oracle Corporation.

He exhibited outstanding reasoning ability in thinking "outside of the box" especially when it came to analyzing complex technical and business situations. I hired him so that he would be able to write technical papers that would be useful for consultants in creating distributed networks. His ability to explain highly technical concepts in a straightforward fashion was a real asset. Of equal importance was Eric's ability to independently determine what types of documents could be of value to our technical customers, to do the research to get needed information, and then putting the data and information into a very **useable** format for technical people to use and reference, Eric's research involved internal sources, other industry sources, and published academic research.

I believe that the analytical, creative thinking, writing, and speaking skills that Eric had demonstrated while at Oracle would be highly applicable towards his graduate studies. Eric's ability to work very independently would also serve him well in a new area such as **bioinformatics** where, much is, still to be discovered by both faculty and students.

To give you some of my background, I have a masters degree in computer science from the University of California, Berkeley and an **MBA** from Harvard Business School, **Over** the last 30 years, I have worked for large corporations such as Bell Telephone Laboratories, Hewlett-Packard, and Oracle, as **wel.1** as many different high technology startups.

Yours truly,



Steve Zalewski  
President